

# **Global India Business Meeting**

# 21-23 June 2010, Madrid, Spain

a Horasis-leadership event

co-hosts:

Federation of Indian Chambers of Commerce and Industry (FICCI) Casa Asia, ICEX-INVEST IN SPAIN, Municipality of Madrid, Regional Government of Madrid



Horasis is a global visions community committed to enact visions for a sustainable future (http:/www.horasis.org)

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# **Co-chairs:**

Claude Beglé	Former Chairman, Swiss Post, Switzerland
Subodh Bhargava	Chairman, Tata Communications, India
Carla Cico	Chief Executive Officer, Rivoli S.P.A., Italy
Dinesh Dhamija	Founder and Chairman, Copper Beech Group, United Kingdom
Antonio Escamez	Chairman, Spain-India Council Foundation, Spain
Sunil Godhwani	Chief Executive Officer, Religare Enterprises, India
CP Gurnani	Chief Executive Officer, Mahindra Satyam, India
Prakash Hinduja	Chairman, Hinduja Group, Switzerland
Rana Kapoor	Chief Executive Officer, Yes Bank, India
Rajive Kaul	Chairman, Nicco Group, India
Khater Massaad	Chief Executive Officer, RAK Investment Authority, UAE
Rajan Bharti Mittal	Vice Chairman & Managing Director, Bharti Enterprises
G V Krishna Reddy	Chairman, GVK Power & Infrastructure, India
Dhruv M Sawhney	Chairman, Triveni Engineering & Industries, India

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## **Strategic Partner:** IESE

# Knowledge Partners:

Arshiya International Baker & McKenzie Spain-India Council Foundation

# **Co-organizers**

All India Management Association (AIMA) Young Presidents' Organization (YPO)

# Media Partner:

AseanAffairs Global Asia International Herald Tribune

# Welcome

I warmly welcome you to the Horasis Global India Business Meeting and sincerely hope that you will enjoy the discussions.

The Global India Business Meeting aims to be the foremost annual gathering of Indian business leaders and their global counterparts. This select group of global leaders will gather to create a powerful platform for cooperation between India and the rest of the world.

Senior executives from around the world will discuss Indian firms' growing impact on global business. Also, the Global India Business Meeting will provide a special focus on India's interaction with other emerging economies.

As the economic crisis comes to an end, panellists will examine the state of the global economy and India's role in fuelling economic growth worldwide.

It is my sincere hope that the Global India Business Meeting will further promote win-win economic relations, stimulate innovation and provide business opportunities for corporations from India and the world.

I wish you a thought-provoking and exceptional meeting.

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Dr. Frank-Jürgen Richter President Horasis: The Global Visions Community Switzerland



# Welcome

I am delighted to welcome you to the second and very successful edition of the Global India Business Meeting in the beautiful city of Madrid.

As the Indian co-cost, FICCI is proud that this meeting has become an annual feature in many important diaries the world around: and why not?

Mutual inter-dependence has grown as global financial and economic connections are closely intertwined today. Power: both economic and strategic is shifting, rebalancing and sometimes getting diffused. CEOs and political leaders the world over recognize these new realities, seeking to build even stronger partnerships with emerging powers such as India. Efforts are on to adapt the international architecture to share responsibility for the common challenges of the 21st century, erstwhile thought to be the domain of a few.

Interdependence has also brought more challenges than we bargained for – the crisis of 2007 followed by a series of major and minor upheavals – yielding way to a few more years of volatility and heightened financial sensitivity.

Fortunately for India, most of the challenges so far have had a limited effect on the economy, thanks to cautious and calibrated globalization and strong macro economic fundamentals. For Indian firms with sizeable transactions abroad especially in the form of investment, the current crisis will bring home valuable lessons in survival strategy.

It remains to be seen how well economies and firms will cope with the changing hues of the crisis: the second Global India Business Meeting comes at a good time when we can regroup, debate and discover fresh strategies to collaborate and thrive in an every changing and interconnected world.

I wish you all an exciting conference !

Rajan Bharti Mittal President FICCI India

# Welcome

Welcome to the Global India Business Meeting!

On behalf of Casa Asia, the Madrid City Council, the regional government of Madrid, the Spanish Institute for Foreign Trade and INVEST IN SPAIN, I would like to express our pleasure to receive you in the capital city of Spain and thank you for your participation in this great encounter.

India's spectacular economic growth in recent years, the business opportunities that arise as a result and its new prominent role in our global world are some of the issues that we will discuss in this event.

I'm sure that this reunion of international executives and political leaders will provide a unique opportunity to exchange experiences and ideas, and will contribute to create new alliances and networks between India, Spain and the rest of the world.

Sincerely yours,

Jesús Sanz Director General CASA ASIA



# Programme

<b>Monday, 21 June</b> (Hotel Westin Palace)	<b>Tuesday, 22 June</b> (Hotel Westin Palace)	Wednesday, 23 June
	<b>07.00 – 08.45 Breakfast Sessions</b> - The Sustainable Corporation - Debating Globalization - A New World Order	
	<b>09.00 – 10.00 Plenary Session</b> Economic Outlook	<b>09.00 – 14.00 Debate at IESE</b> Meeting at the hotel lobby at 08.30
	<b>10.30 – 11.45 Boardroom Dialogue</b> - Entrepreneurship - Success Overseas - Foreign Direct Investment - Infrastructure	
	<b>12.00 – 12.30 Plenary Session</b> India and Spain	
	<b>12.30 – 14.00 Lunch</b> Indian Business Leaders of the Year	
<b>14.00 – 15.45 Welcome Reception</b> Connecting India with the World	<b>14.00 – 15.00 Plenary Session</b> Corporate India's Global Engagement	
15.45 – 18.30 Madrid City Tour	<ul> <li>15.00 – 16.30 Boardroom Dialogue</li> <li>Merger &amp; Acquisition</li> <li>Globalization, HR, Leadership</li> <li>Indian Brands</li> <li>Economic Growth</li> </ul>	
	<b>17.00 – 18.30 Boardroom Dialogue</b> - Financial Services - Innovation - Technology - Renewable Energy	
	<b>18.30 – 19.30 Closing Plenary</b> Building Global Firms	
	19.30 Transport to the Retiro Park	
	<b>20.00 – 22.00 Cocktail Reception</b> India's Past, Present and Future	

# **Co-hosts of the Global India Business Meeting**

# The Federation of Indian Chambers of Commerce and Industry

**(FICCI)** is the rallying point for free enterprises in India. It has empowered Indian businesses, in the changing times, to shore up their competitiveness and enhance their global reach. FICCI maintains the lead as the proactive business solution provider through research, interactions at the highest political level and global networking.

www.ficci.com

**Casa Asia** is a public consortium which is the result of an agreement between the Spanish Ministry of Foreign Affairs, the Autonomous Government of Catalonia, the Barcelona City Council and the Madrid City Council to strengthen the development of economic, cultural, academic and institutional relations between Spain, Europe and the countries in the Asia-Pacific region.

www.casaasia.es

The Spanish **Institute for Foreign Trade (ICEX)** provides services to Spanish companies, in order to efficiently contribute to strengthen their international business, as a means to enhance their competitiveness, and to add value to the Spanish economy as a whole. It is a public agency under the State Secretariat for Trade, within the Ministry of Industry, Tourism and Trade. **INVEST IN SPAIN** is the leading Government organization that supports foreign companies seeking to set up or expand their business in Spain. We provide comprehensive, efficient and confidential consultation at no cost during all stages of the investment process, from planning and evaluation, to start-up and post-investment services

www.icex.es www.investinspain.org









**Madrid**, the capital of Spain and seat of the main national institutions, has the highest population of any Spanish city, with over three million residents. The city lies at the centre of a large metropolitan area and provides the focal point for one and a half million commuters on a daily basis. The City Council is a Corporation made up of the Mayor and the councillors, who are elected via universal suffrage for a four year term of office, to govern and manage the interests of the municipality. Positioning Madrid as a great global city is one of its main goals, and works to achieve it by close cooperation with other public institutions as well as the private sector and organizations.

# MADRID!

www.munimadrid.es

**Promomadrid** is an incorporated company founded in 2004 by the Madrid Regional Government with the participation of important regional business institutions. Its mission is to develop Madrid's economy and business internationally. Promomadrid assists Madrid-based companies in developing and promoting their exports and investments abroad, organizes a wide array of activities designed to attract and consolidate foreign direct investments in the Region, and enhances Madrid's economic image worldwide.



www.promomadrid.com

# Programme



# June 21, 2010

# until 12.00 Arrival and check-in, Hotel Westin Palace, Plaza de las Cortes 7

09.00-16.00 Registration (Hotel Westin Palace)

# 14.00-15.45 Welcome Reception: Connecting India with the World (Hotel Westin Palace)

The economic and political relationship between India and the world has extensive synergies and large potential. How are political leaders connecting India with the world? What are their visions of a burgeoning global Indian future?

- Miguel Sebastián, Minister of Trade, Industry and Tourism, Government of Spain, Spain
- Anand Sharma, Union Minister of Commerce and Industry, Government of India, India
- Esperanza Aguirre, President, Regional Government of Madrid, Spain

## Welcome by

- Jesús Sanz, Director General, Casa Asia, Spain
- Rajan Bharti Mittal, Vice Chairman & Managing Director, Bharti Enterprises; President, FICCI, India

Chaired by

• Frank-Jürgen Richter, President, Horasis, Switzerland

# 15.45-18.30 Discover Madrid: An Afternoon in Spain's Capital

We propose to explore the unique atmosphere and liveliness of Spain's capital. Participants will visit Madrid's major attractions in this guided tour.

# June 22, 2010

# from 07.30 Registration (Hotel Westin Palace)

## 07.30-08.45 Breakfast Sessions

### The Sustainable Corporation (Cervantes)

This breakfast session will review how the corporate sector may embrace socially responsible and environmentally friendly strategies.

- Colette Mathur, President, Euro-India Center, France
- Harsh Purohit, Executive Director, Cognito, India
- Amitabha Sadangi, Chief Executive Officer, International Development Enterprises, India
- Tom Schick, Executive Vice President, American Express, USA
- Yatindra R Sharma, Joint Managing Director, KHS, India
- Luis Villarroya, Chief Executive Officer, Eptisa, Spain

#### Chaired by

• S Roy, Chairman, Asean Affairs, Thailand

### Debating Globalization (Cánovas)

This breakfast session will review the pros and cons of globalization, particularly in light of the current economic crisis.

- Karan A Chanana, Managing Director, Amira Foods, India
- Sriram Chandresekaran, Chief Executive Officer, Broadvision Group, India
- Nuno C Martins, Vice President, Savanza, Portugal
- Mohan Murti, Managing Director Europe, Reliance Industries, Germany
- Mehul Patel, Member of the Board of Directors, Vantage Point Bank, USA
- Robert Andrew Robinson, Vice Dean ICADE University, Spain
- Anupam Sibal, Group Medical Director, Apollo Hospitals Group, India
- Utpal Sheth, Chief Executive Officer, Rare Enterprises, India

Chaired by

• Tom Redburn, Managing Editor, International Herald Tribune, France

### A New World Order (Cortes II-III)

This breakfast session will review the making of a new world order with India and other emerging markets at the core and outline the expectations that come with such a role.

- John Cook, Chairman, Rock Lake Associates, Switzerland
- Volker U. Friedrich, Chief Executive Officer, GBP International, Germany
- Jose M. Jiménez, Director General, Evaltec, Spain
- Jayant Joshi, President, Respa, USA
- Manish Prakash, President, Indian Chamber of Commerce in Korea, Korea
- Amit Shahi, Co-Chairman and Managing Director, The Idea Works, India
- Mike Singh, Chairman and Chief Executive Officer, Telkom Caribe, USA/Barbados
- Gustavo Welcker, Chief Executive Officer, Win Mate International, Portugal

#### Chaired by

• Moisés Bolekia, Deputy Editor-in-Chief, Global Asia, Spain

## 09.00-10.00 Opening Plenary: Economic Outlook (Medinaceli)

The global economic outlook for 2010 remains uncertain despite India's continued economic success. How might the world economy evolve in the next 6 to 12 months? What is India's impact on global growth?

- Dinesh Dhamija, Founder and Chairman, Copper Beech Group, United Kingdom
- Antonio Escámez, Chairman, Spain-India Council Foundation, Spain; Chairman, Santander Foundation, Spain
- Sunil Godhwani, Chairman and Managing Director, Religare Enterprises, India
- Rajan Bharti Mittal, Vice Chairman & Managing Director, Bharti Enterprises; President, FICCI, India
- GV Krishna Reddy, Chairman, GVK Power & Infrastructure, India

Chaired by

• Frank-Jürgen Richter, President, Horasis, Switzerland

#### 10.00-10.15 Contact Break

#### 10.15-11.45 Boardroom Dialogue Sessions

#### India's Next Wave of Entrepreneurs (Cervantes)

India's entrepreneurs created a range of new businesses in recent years. What are the risks when advancing from a start-up to a global business? What can Indian entrepreneurs learn from their global counterparts and vice versa?

- Dorian Bishop, Chief Executive Officer, BV Capital Group, Andorra
- Jay Desai, Founder & Chief Executive Officer, Universal Consulting, India
- · Lou Marinoff, Professor of Philosophy, The City College of New York, USA
- Ambarish Paralikkar, Director, TMT Investment, India
- Mukesh Patel, President, Diplomat Companies, USA
- Gunjan Sinha, Chairman, MetricStream, USA
- Jürgen Weigand, Professor, WHU, Germany

#### Chaired by

• Juan Pablo Lázaro, Vice President, CEIM, Spain

#### Strategies for Success Overseas (Cánovas)

Indian firms increasingly invest overseas. Which strategies work best when trying to break into foreign markets? What competitive advantages can host countries offer potential investors from India?

- Vijay Chandok, Managing Director, ICICI Bank UK, United Kingdom
- Ravi Chaudhry, Chairman, CeNext Group, India
- Carla Cico, Chief Executive Officer, Rivoli S.P.A., Italy
- Gulu Lalvani, Chairman, Royal Phuket Marina, Thailand
- Khater Massaad, Chief Executive Officer, RAK Investment Authority, UAE
- Ricardo Melchior, President, Government of Tenerife, Spain
- Valentin Romanov, Executive Director, SUN Group, Russia
- Mark Runacres, India Advisor, Confederation of British Industry, United Kingdom
- Javier Sanz, Chief Executive Officer, INVEST IN SPAIN, Spain

#### Chaired by

• Sanjay Peters, Associate Professor, IESE, Spain

# The Next Step for Foreign Direct Investments in India (Cortes I)

Given the mixed success of Western firms' operations in India, the question arises as to what challenges are facing global investors and what strategies will boost success in India.

- Claude Beglé, Former Chairman, Swiss Post, Switzerland
- Kamil Hasan, General Partner, Hitek Venture Partners, USA
- Prakash Hinduja, Chairman, Hinduja Group, Switzerland
- Thomas Homberg, Corporate Vice President, EADS, Germany
- Germán Lorenzo, Managing Director Asia-Pacific, Mondragón, Spain
- Joachim Reidiess, President, Dr. Wirth Group, Germany
- Alan Rosling, Chairman, Griffin Growth, Hong Kong SAR
- Ron Somers, President, U.S.-India Business Council, USA

Chaired by

• Jesús Sainz, Chairman, Promomadrid, Spain

## Infrastructure: The Road Ahead (Cortes II-III)

The status of India's infrastructure such as roads, airports, railway network etc is improving, driven by major investments efforts by the government and the opening up of the market to foreign corporations. What is the role of public private partnerships?

- Man Mohan Bhagat, Chairman, Bhagat Group, India
- Dipti Chopra, Managing Director, Hansuttam Finance, India
- Luis García Linares, Director General, Grupo OHL, Spain
- Joaquín Fernández de Piérola, Chairman, Infrastructure India, Befesa, Spain
- GV Krishna Reddy, Chairman, GVK Power & Infrastructure, India
- Thomas Sevcik, Chief Executive Officer, Arthesia, Switzerland
- Rajesh Shah, Co-Chairman and Managing Director, Mukand, India
- Narayanan Srinivasan, Professor, Edith Cowan University, Australia
- Canan Tokgoz, Chief Executive Officer, Çelebi Holding, Turkey
- Óscar Vía, Managing Director, Isolux Corsán, Spain

### Chaired by

• Mohan Chainani, Chairman, Chaincorp, Spain

### 12.00-12.30 Plenary: Spain and India (Medinaceli)

Spain's trade with India has risen sharply in recent years. What are the prospects for Spain's relations with India and what is the impact on business?

- Jesús Sanz, Director General, Casa Asia, Spain
- Rajan Bharti Mittal, Vice Chairman & Managing Director, Bharti Enterprises; President, FICCI, India
- Silvia Iranzo, Secretary for Trade, Ministry of Industry, Turism and Commerce, Spain
- Sujata Mehta, Ambassador of India to Spain, India

Special address by

• H.R.H.The Prince of Asturias, Spain

### 12.30-14.00 Lunch: Indian Business Leaders of the Year (Neptuno)

Announcing the 2010 Indian Business Leaders of the Year, we will celebrate outstanding entrepreneurs who have been building and leading successful global Indian firms.

Chaired by

• Juan Roure, Professor, IESE, Spain

### 14.00-15.00 Plenary: New Frontiers for Corporate India's Global Engagement (Medinaceli)

As the global importance of the Indian economy increases, new economic alliances between India and other nations will evolve. What are the prospects for India's global trade and investments and what is the impact on business?

- Claude Beglé, Chairman, Swiss Post, Switzerland
- Subodh Bhargava, Chairman, Tata Communications, India
- Carla Cico, Chief Executive Officer, Rivoli S.P.A., Italy
- Dhruv M Sawhney, Chairman, Triveni Engineering & Industries, India

#### Comment by

• Alfredo Bonet, Secretary General for Foreign Trade, Ministry of Industry, Turism and Commerce, Spain

Chaired by

• Frank-Jürgen Richter, President, Horasis, Switzerland

# 15.00-16.30 Boardroom Dialogue Sessions

#### Merger & Acquisitions in the Era of Uncertainty (Cervantes)

Indian firms are bound to adapt to an unfamiliar operating environment when targeting acquisitions overseas. What are the right strategies and processes to address the M&A-challenge?

- Sharon Bamford, Chief Executive Officer (ret.), UK India Business Council, UK
- Bal G. Das, Vice Chairman, Kailix Investment Advisors, USA
- Heinz Dollberg, Executive Vice President, Allianz, Germany
- Jiten Doshi, Director and Chief Investment Officer, Enam Asset Management Company, India
- Jitesh Gadhia, Senior Investment Banker, United Kingdom
- Richard Heald, Vice Chairman, Rothschild, India
- José Montoya, Deputy Chairman, Telvent, Spain
- Dhruv M Sawhney, Chairman, Triveni Engineering & Industries, India

#### Chaired by

• Thomas Gilles, Partner, Baker & McKenzie, Germany

# Globalization, HR and Leadership (Cánovas)

Indian firms entering global markets need to internationalize their human resources. What are the key stumbling blocks that must be overcome to succeed globally and what are the practices that make a difference?

- Sandeep Aneja, Managing Director, Kaizen Management Advisors, India
- Anil Kumar, Chief Executive Officer, Ransat Group, UK
- Nitin Mantri, Chief Executive Officer, Avian Media, India
- Josep Piqué, Chairman, Vueling, Spain
- Rekha Sethi, Director General, All India Management Association (AIMA), India
- Florian Taeube, Professor, EBS, Germany
- Jacques-Etienne de T'Serclaes, President and Founder, Agence du Don en Nature, France

Chaired by

• Parag Amin, President and Partner, Radiqal, USA

# Indian Brands: Moving up the Global Level Playing Field (Cortes I)

Ambitious Indian firms want to become branded players in developed markets. What will it take to establish brand awareness overseas? How to build sustainable brands?

- Sudip Banerjee, Chief Executive Officer, L&T Infotech, India
- Ankur Bhatia, Chairman, Bird Group, India
- Rajiv Gujral, Member of the Board, Taj International Hotels, India
- CP Gurnani, Chief Executive Officer, Mahindra Satyam, India
- Rajive Kaul, Chairman, Nicco Group, India
- Miguel Otero, General Manager, Leading Brands of Spain Forum, Spain
- D.C. Panda, Chairman, DeltaWilmar, Ukraine
- Guy Spier, Chief Executive Officer, Aquamarine Capital, Switzerland

Chaired by

• Sonya Madeira, President, Rice Communications, Singapore

# The Future of Economic Growth (Cortes II-III)

The economic crisis has re-levelled the playing field among nations from developing and developed economies. India's rise to global eminence will be a measure of how emerging markets can cope with the crisis. How will India achieve its growth objectives?

- Satish Batra, Chairman, Horizon Group, India
- Timothy Beardson, Chairman, Albert Place Holdings, Hong Kong SAR
- Pablo Bustelo, Professor, Elcano Royal Institute for International and Strategic Studies, Spain
- Augusto Lopez-Claros, Honorary Professor, European Business School, Germany
- Arvind Mathur, Chairman, Private Equity Pro Partners, India
- Per Olofsson, Chief Executive Officer, ClimateWell, Sweden
- Atul Kumar Rai, Chief Executive Officer, IFCI, India
- Niraj Sharan, Chairman, Aura, India

Chaired by

• Ajay Mittal, Chairman, Arshiya International, India

16.30-17.00 Contact Break

### 17.00-18.30 Boardroom Dialogue Sessions

### Revisiting Financial Services in India (Cervantes)

India's financial sector grows rapidly in the expectation of the country's WTO-membership. What should domestic and foreign firms do to thrive in this strategic environment?

- D.C. Anjaria, President, International Financial Solutions, India
- Antonio Escámez, Chairman, Spain-India Council Foundation, Spain; Chairman, Santander Foundation, Spain
- Sunil Godhwani, Chairman and Managing Director, Religare Enterprises, India
- Rana Kapoor, Chief Executive Officer, Yes Bank, India
- Joan Rosás, Head of International Financial Institutions, La Caixa, Spain
- Nipa Sheth, Chairman, Trust Group, India
- Ranu Vohra, Chief Executive Officer, Avendus Capital, India

Chaired by

• Oltmann Siemens, Trustee, Orient Institute, Germany

#### Innovation: The View from India (Cánovas)

Indian firms are increasingly pursuing innovation-centered strategies. How can they leverage major shifts in the global economy to ensure that innovation related investments increase corporate performance?

- Paul W. Bradley, Chief Executive Officer, Caprica International, Singapore
- Shekil Chowdhury, President and Chief Executive Officer, TCBL Group, Bangladesh
- Colin Hill, Executive Chairman, Hill & Associates, Hong Kong SAR
- Sunder Mulchandani, Chairman, Argus India, India
- Sunil Patel, Chief Executive Officer, Orion Ornamental Iron, USA
- Sushil Premchand, President, PRS Services, Switzerland
- Inma Riera, Member of Parliament, Government of Spain, Spain

#### Chaired by

• Andreas Schweitzer, Network Forum Chair, YPO; Managing Director, Investissements Mistral, Switzerland

### Driving the Future: India's Technology Pioneers (Cortes I)

India's IT and other technology firms are emerging as global players in their own right. What areas are they pioneering in and how do they compete in world markets?

- Carlos Barrabés, President, Barrabés Internet, Spain
- Dinesh Dhamija, Founder and Chairman, Copper Beech Group, United Kingdom
- Sachin Dev Duggal, Chairman, Nivio, India
- Naeem Ghauri, Co-Founder, NetSol Technologies, United Kingdom
- Jeff Heenan Jalil, Head of Europe, Wipro Technologies, United Kingdom
- Clas Neumann, President, SAP Labs India, Germany
- Glenn Proellochs, Chief Executive Officer, Travelpaper.com, Switzerland
- Sudhir Sethi, Chairman, IDG Ventures India Advisors India
- Sudhakar Shenoy, Chairman, IMC, USA

#### Chaired by

• René Seifert, President, Level 360, India

# Renewable Energy: India's Next Aspiration (Cortes II-III)

To sustain the current economic growth over the next years, India's power generation capacity will have to substantially increase. New technologies such as wind, solar and biofuels can contribute to close the power gap in a green and sustainable way. What partnerships are needed to stimulate a new wave of low-carbon growth?

- Alvaro Costa, Chief Executive Officer, Alkol Inc., Brazil
- Benita Ferrero-Waldner, Member of the Board, Gamesa, Spain
- Ranjit Jakkli, Managing Director, Associated Powercon Equipment, India
- Stephan Mey, Chief Executive Officer, Suzlon Wind Energy, Denmark
- Gian Luca Tabarrini, Internacional Managing Director, Ros Roca Group, Spain
- Santiago Seage, Chairman, Abengoa Solar, Spain

Chaired by

• Miryam Sánchez Porcel, General Director Environment Area, Valdemingómez Technology Park, Madrid City Council, Spain

## 18.30-19.30 Closing Plenary: Building Global Firms of Indian Origin (Medinaceli)

Based on the conclusions from the boardroom dialogue sessions, a conversation on what is needed to build global firms of Indian origin.

- CP Gurnani, Chief Executive Officer, Mahindra Satyam, India
- Prakash Hinduja, Chairman, Hinduja Group, Switzerland
- Rana Kapoor, Chief Executive Officer, Yes Bank, India
- Rajive Kaul, Chairman, Nicco Group, India
- Khater Massaad, Chief Executive Officer, RAK Investment Authority, UAE

Chaired by

• Frank-Jürgen Richter, President, Horasis, Switzerland

### from 19.30 Transportation from Hotel Westin Palace to the Retiro Park

(Jardines de Cecilio Rodríguez, Avenida de Menéndez Pelayo, in front of number 67)

### 20.00-22.00 Cocktail Reception (Jardines de Cecilio Rodríguez)

A celebration to harness India's past, present and future.

- **Concepción Dancausa**, Member of the Governing Council, Delegate for Family and Social Services, City Council of Madrid, Spain
- Sujata Mehta, Ambassador of India to Spain, India
- Juan Tomás Hernani, Secretary General for Innovation, Ministry of Sience and Innovation, Spain
- Frank-Jürgen Richter, President, Horasis, Switzerland

### from 22.00 Transportation back to the Hotel Westin Palace

# June 23, 2010

# 09.00-14.00 Debate at IESE: Competitive Advantage in a Changing World

Those participants who want to continue the dialogue are invited to take part in a tailor-made seminar at Spanish business school IESE.

- CP Gurnani, Chief Executive Officer, Mahindra Satyam, India
- Rana Kapoor, Chief Executive Officer, Yes Bank, India
- Rajive Kaul, Chairman, Nicco Group, India
- Gulu Lalvani, Chairman, Royal Phuket Marina, Thailand
- S Roy, Chairman, Asean Affairs, Thailand
- Utpal Sheth, Chief Executive Officer, Rare Enterprises
- Rajesh Shah, Chief Executive Officer, Mukand, India
- Mike Singh, Chairman, Telkom Caribe, USA/Barbados

### Chaired by

- Jorge González, Professor, IESE, Spain
- Francisco Iniesta, Professor, IESE, Spain
- Pedro Videla, Professor, IESE, Spain

# **Participants:**



Name	Position	Organization	Country
Ángel Martín Acebes	Vice-president	ICEX	Spain
-		(Spanish Institute for Foreign Trad	e)
Tony Aggarwal	Chief Exective Officer	Kinetic Cubed	India
Ander Aguirre	Chief Executive Officer	Etortech	Spain
Fernando Casanova Agustí	Director	IESE	Spain
Pallavi Aiyar	Correspondent	Business Standard	India
Franceșc Valls Albert	President & CEO	Texsa	Spain
Borja Alvarez-Ossorio	Director General	Zaphir Asset Management	Spain
María Gracia Moreno Amaya	Director	INVEST IN SPAIN	Spain
Parag Amin	President and Partner	Radiqal	USA
Sandeep Aneja	Managing Director	Kaizen Management Advisors	India
D.C. Anjaria	President	International Financial Solutions	India
José María Aracama	President	Sodena	Spain
Carolina Rodríguez Arias	Project Manager	INVEST IN SPAIN	Spain
Javier Pujol Artigas	Chief Executive Officer	Ficosa International	Spain
Francisco Javier			-
Puig Asensio	Director	Banc Sabadell	Spain
Akash OP Aurora	Director	TMT Investment	India
Jang-Mi Baek	<b>Business Development</b>	Pangea21	Korea
Juan Luis Fernández			
Balaguer	General Manager	Lab. COMBIX	Spain
Ben Bamford	Managing Partner	BCP	UK
Sharon Bamford	Chief Executive Officer (ret.)	UK India Business Council	UK
Sudip Banerjee	Chief Executive Officer	L&T Infotech	India
Carlos Barrabés	President	Barrabés Internet	Spain
Jorge Barredo	Director General	GA-Solar	Spain
Mike Batra	Executive Director	Dr. Wamser + Batra	Germany
Satish Batra	Chairman	Horizon Group	India
Timothy Beardson	Chairman	Albert Place Holdings	Hong Kong SAR
Adrian Beer	Chief Executive Officer	Grupo Beer	Spain
Claude Beglé	Former Chairman	Swiss Post	Switzerland
Germán Bejarano García	Director	Abengoa	Spain
Johannes Berchtold	Vice President	St Gallen Foundation for International Studies	Switzerland
Man Mohan Bhagat	Chairman	Bhagat Group	India
Subodh Bhargava	Vice Chairman	Tata Communications	India
Ankur Bhatia	Chairman	Bird Group	India
Dorian Bishop	Chief Executive Officer	BV Capital Group	Andorra
Moises Bolekia	Deputy Editor-in-Chief	Global Asia	Spain
Alfredo Bonet Baiget	Secretary General for	Ministry of Industry,	Spain
-	Foreign Trade	and Trade	
Miguel Bernar Borda	Director General	Walter Pack	Spain
Paul Bradley	Chief Executive Officer	Caprica International	Singapore

Name	Position	Organization	Country
Benjamin Bremmer	Chief Executive Officer	Indo-Caribbean Consultancy	The Netherlands
Antonio Sánchez Bustamante	Director General of	Ministry of Industry,	Spain
	Commerce and Investment	Trade and Tourism	
Pablo Bustelo	Professor	Elcano Royal Institute for	Spain
		International and Strategic Studies	
Angel Cabrera	President	Thunderbird School of	USA
	5.	Global Management	
Fernando Caller	Director	Iberdrola	Spain
Jorge Calvet	President President	Gamesa Madrid Chamber of Commerce	Spain
Salvador Santos Campano Manuel Contreras Caro	President &	AZVI	Spain
Manuel Contreras Caro	Chief Executive Officer		Spain
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	Chief Executive Officer	Globax	Spain

Name	Position C	Organization	Country
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